



IES REMEMBERED



NOVEMBER 9, 2013 • OLMSTED CENTER, DRAKE UNIVERSITY • 2507 UNIVERSITY AVENUE • DES MOINES, IA 50311

2013



We are excited that
IES has become an
economic phenomenon.
Watch us grow or
better yet, join us.

Let's grow together!



The IES planning committee obtained the following data from the service providers and IES sponsors, showing the impact of IES since 2012:

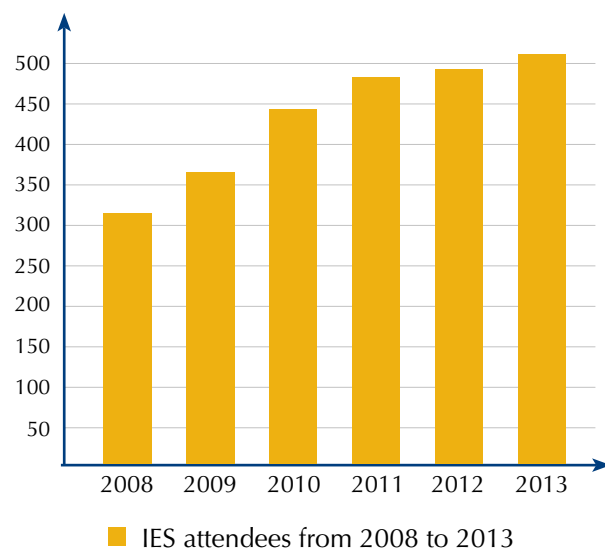
- As of November 1, 2013, there were 115 new companies formed in Iowa by IES attendees. Both Governor Branstad and Lt. Governor Reynolds signed the Congratulations Certificates for each of these companies.
- Over the past five years, IES has helped Summit Participants create more than 575 new businesses.



Photography by Joesten Zhou



There were **507** participants from **44** countries.



At the 2013 IES, there were **507** participants who migrated to Iowa from 44 countries. IES was attended by **471** people in 2012, **468** people in 2011, **425** people in 2010, **350** people in 2009, and **300** people in 2008.

Since the first IES in 2008, collectively the Summit has generated more than **575** new businesses across the midwest. There were **115** new companies formed by 2012 attendees.

ASIA

Bhutan	China	India
Japan	Laos	Malaysia
Myanmar	Philippines	South Korea
Sumatra	Vietnam	

AFRICA

Burkina Faso	Democratic Republic of the Congo	
Ethiopia	Ghana	Kenya
Morocco	Nigeria	Somalia
South Sudan	Sudan	

AMERICA

Canada	Columbia	Costa Rica
Ecuador	Guatemala	Guyana
Haiti	Honduras	Mexico
Nicaragua	Peru	Puerto Rico
Uruguay	USA	Venezuela

EUROPE

Bosnia	France	Germany
Hungary	Ireland	Poland
Russia		

OCEANIA

New Zealand

A Letter from IES Planning Committee:



Dear IES Sponsors, Supporters and Participants,

The 2013 event was the best IES yet! We had 507 participants who migrated from 44 different countries and celebrated the birth of 115 new companies since our last event in November of 2012! Each year, we have the great honor of witnessing our previous attendees utilize the resources we provide at the seminars to become proud, new business owners in the state of Iowa!

IES is very special and near to everyone's heart. From the heartfelt speech by Lt. Governor during the opening ceremony to inspiring personal stories of our award winners during the luncheon, and the "20 Practical Ways to Access Capital" seminar, the "togetherness" of the IES mantra was undeniable and gave us all hope for a better tomorrow.

We can never put into words how grateful we are for our sponsors and supporters! This year's success is the direct product of your every penny's investment in our event. Your tremendous support provides both motivation and inspiration that energizes our business-minded audience to reach their potential of becoming great business leaders and active contributors to the well-being of our community – so thank you!

To our attendees of 2013, we thank you for your participation in IES. Your drive to learn and aspiration to make your dream of entrepreneurship a reality is contagious. Our hope is for others to see you succeed and dare to dream as you have dreamt. We wish you the best. We are rooting for you.

Dear volunteers, thank you for helping bring structure to this event. From setting up the night before to the very end of the event, you worked tirelessly. We received many comments from individuals about the seamless organization that resulted from your earnest attention to every detail of your assigned role that day. We hope all of you return next year so that we are able to provide the same quality experience to everyone at the 2014 Immigrant Entrepreneurs Summit!

We have not missed a beat since the conclusion of the event. The planning team has already met to begin preparation for next year's events. IES is expanding into different cities of Iowa for the first time – Cedar Rapids (Jan. 14th), Iowa City (April 22nd), Davenport (July 22nd), Sioux City (Sept. 23rd), and Ankeny (Nov. 8th)! We are excited to come see you at your home cities!

We exist because of you. IES is the people of this community. Our IES dream is to see all businessmen and women successful in their field of expertise. Dear friends, please mark your calendars today for Saturday, November 8th, 2014 for the 7th Annual Immigrant Entrepreneurs Summit. We hope to see you next year!

Let us grow together!

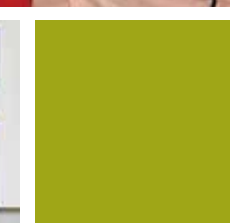

Ying Sa, Chair
Immigrant Entrepreneurs Summit





Congratulations to 2013 IES Award Honorees!

From left: Dr. Chirantan Ghosh, Dr. Mark Grey, Dr. Michele Devlin, Marco Miranda, Roberto Gomez, and Tej Dhawan



What attendees say...

We congratulate the organizers of this year's Immigrant Entrepreneur Summit for another successful event. As a company dedicated to diversity and to helping small business owners, Wells Fargo appreciates the summit's focus on providing immigrant entrepreneurs the tools they need to launch and build their businesses. It matches our commitment to helping small business – and diverse business owners – succeed financially.

Shane Zimmerman
Des Moines Market President
Wells Fargo Bank

My favorite workshop was put on by Leng Vong Reiff touching on social media marketing. The mathematical equations behind the impact of social media marketing intrigued me.

IES is a great facet for inspiration, networking, and useful information.

Annie McDanel
Student at Drake University

Dear Mrs. Ying,

Thank you so much for inviting me to attend the Immigrant Entrepreneurs Summit. I am now much more motivated to set up my company.

Also, please thank on my behalf to your list of sponsors who made the Summit possible once again... These are the kind of events that motivates the business development in our area... Thank you All... Well Done !!!

With best Regards,

Elmer Robert Luna
Drake Transport



I went to Immigrant Entrepreneurs Summit. I enjoyed being around such great people like successful business people to great politicians to doctors and lawyers. I was inspired by governor's words and how he encouraged continued business creation in state of Iowa because this is the best place to start a small business. I witnessed alot of people who reached their goals and dreams; some of them are millionares and some of them were PHD. How can one not be motivated when they are at an event like this? I left with a hope knowing I can reach my goal. Not only that, but actual tools, in order to better my company, Des Moines Day Care LLC.

Thanks a lot, IES.
Abshir Mohamed

IES is expanding to multiple locations within the State of Iowa. Come join us at these IES EVENTS and learn more about business and entrepreneurship!

January 14, 2014	Cedar Rapids	Mini IES
April 22, 2014	Iowa City	Mini IES
July 22, 2014	Davenport	Mini IES
September 23, 2014	Sioux City	Mini IES
November 8, 2014	Ankeny	Annual Event

Immigrant Entrepreneurs Summit (IES) thanks you for your generous support!

Presenting Sponsors



Platinum Sponsor

DOUBLE DRAGON FOOD MARKET

Gold Sponsors



Silver Sponsors



Bronze Sponsors



Hosts



*Cosponsorship Authorization #12-0761-97. SBA's participation in this cosponsored activity is not an endorsement of the views, opinions, products or services of any cosponsor or other person or entity. All SBA programs and services are extended to the public on a nondiscriminatory basis. Reasonable arrangements for persons with disabilities will be made if requested at least two weeks in advance. Contact: Linda Haus at (515) 284-4561.