

Immigrant Entrepreneurs Summit (IES)
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IES REMEMBERED



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Graphic Design: Grace Yang NOV 12

A Letter from IES Planning Committee

Ying Sa, Chair, IES



Dear IES Sponsors, Supporters and Participants,

The 2012 IES was a blast! 471 participants from 43 countries, 138 newly formed companies, 15 seminars with an average class size of 35 attendees for each session!

The Olmstead Center was filled with IES exhibitors and visitors and businessmen and women from all over the state and surrounding states throughout the day.

There is something very special about the event. Everyone remembers the IES mantra: Let's Grow Together! That "togetherness" was brought to life with Ying's speech in the morning and reinforced by the Lt. Governor's keynote address. The awards luncheon brought to all of us a realization of who we are today. The celebration left us with gratitude and hope. Life is a good life in Iowa and in the USA.

To the sponsors and supporters, we are grateful of your generous support! Your sponsorship supercharged the expansion of immigrant owned businesses. On behalf of the planning team members, we thank you again for making IES possible to 471 participants.

To IES participants, we thank you for your participation in IES. We are proud of your eagerness to learn and your courage to dream. We want you to be successful. We know you can make it.

To our volunteers, we thank each of you for being that helping angel for all of us before, during and after the event. You moved the crowd in an orderly manner and ensured that the event went so smoothly that many people thought you were full time employees who do this for a living instead of volunteers!

Planning for the 2013 IES has already begun. The IES planning team members are restless. Just like immigrant business owner's American Dream, IES has its own American Dream as well—that every business man and woman will be successful in business when their heart desires!

We look forward to seeing you at the 2013 IES. Mark your calendar today for Nov 9, 2013!

Let us grow together!

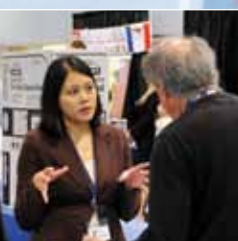
Sincerely,

Ying Sa, Chair
IES

The IES planning committee obtained the following data from the service providers and IES sponsors, showing the impact of IES since 2011:



- As of November 1, 2012, there were **138** new companies formed in Iowa by IES attendees. Both Governor Branstad and Lt. Governor Reynolds signed the Congratulations Certificates to each of these companies.
- As of October 1, 2011 there were over **125** new companies formed in Iowa by IES attendees.
- As of November 1, 2011, out of the **125** new companies, **175** jobs were created by these new companies. This number includes business owners.
- Over the past five years, IES had helped to create more than **437** new businesses.





There were 471 participants originated from 43 countries.

Asia

Bhutan	China	India
Iraq	Japan	Laos
Malaysia	Myanmar	Philippines
South Korea	Thailand	

Europe

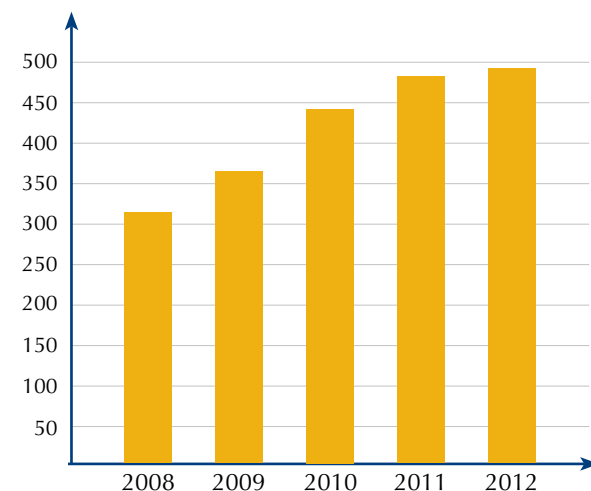
Bosnia	Denmark	Germany
Portugal	United Kingdom	

Africa

Cote d'Ivoire	Democratic Republic of the Congo
Ethiopia	Ghana
Kenya	Guinea
Senegal	Liberia
Sudan	Rwanda
	Sierra Leone
	Somalia
	Zimbabwe

American

Canada	Chile	Colombia
Costa Rica	Ecuador	El Salvador
Guatemala	Honduras	Mexico
Nicaragua	Panama	Peru
USA	Venezuela	



■ IES attendees from 2008 to 2012

At the 2012 IES there were **471** participants originated from 43 different countries. IES was attended by **468** people in 2011, **425** people in 2010, **350** people in 2009, and **300** people in 2008.

Since the first IES in 2008, collectively the Summit has generated more than **437** new businesses across the midwest. There were **138** new companies formed by 2011 attendees.

We are excited that IES has become an economic phenomenon. Watch us grow, or, better yet, join us.

Let's grow together!

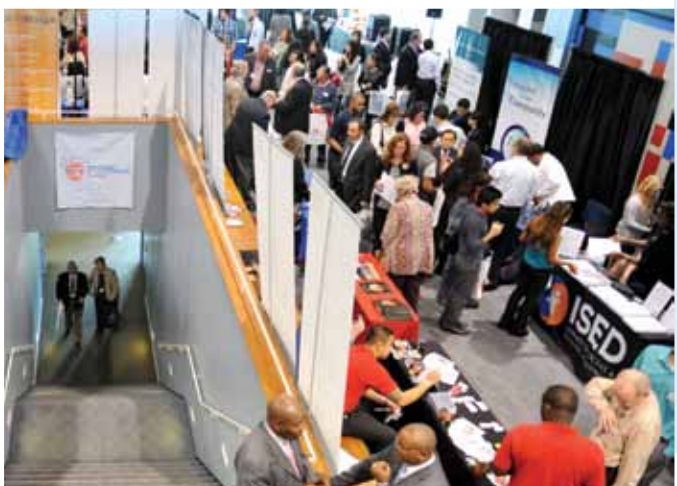
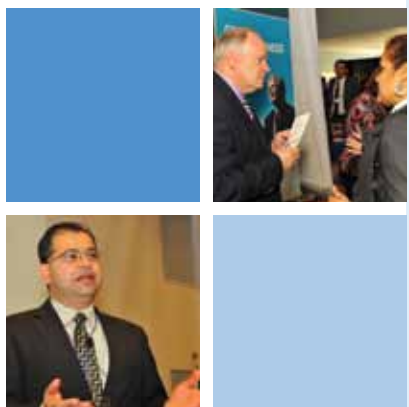


Congratulations to 2012 IES Award Honorees

From left: Liang Chow, Kimberley Baer, Clementine Msengi, Betty Garcia, Esther Barcelo, Oswaldo Barcelo, and Lt. Governor Reynolds



What attendees say...



Thank you for inviting us to the Immigrant Entrepreneurs Summit. The organization, seminars, attendance and luncheon were impressive. We enjoyed attending several morning seminars where we learned much about the support for small business in the U.S.

It was a most worthwhile event and your team that put this together should be congratulated!

Sheila Prociw

Thank you for allowing us to be a part of your event.

Education is the life blood of any community, city, state, and country. We are so happy to have been able to give a helping hand and provided assistance to those who want to grow our communities for the good of all. This was such a professional organized event and we can't wait to attend next year.

Michelle Waller
Farm Bureau Financial Services

The Immigrant Entrepreneur Summit is one of the most uplifting and energizing conferences I go to each year. The organizers are dedicated and the attendees are inquisitive and earnest in their desire to start or improve their businesses. This conference is one that every business service provider should attend!

Deb Duncan
Marketing & Administrative Specialist
Iowa Small Business
Development Centers
Iowa State University,
College of Business

Thank you again for a wonderful event. IES 2012 was the best yet - it gets better every year. You can feel the energy in the room. Each year the results show that it was worth all the work to prepare and hold IES.

We believed in the vision of the Immigrant Entrepreneurs Summit from the time Ying shared the goals and objectives of the event. This is a unique opportunity for people from a variety of backgrounds to come together and find the expertise and resources available to start or grow a business.

We are proud to be a friend of IES and we appreciate the opportunity to play a part in helping businesses grow in central Iowa... together we will achieve great things!

Dan Siegfried, CLU, CLF, CIC, LUTCF, CSP
President of Agency Operations -
District 11-15
Daniel Siegfried Insurance Agency, Inc.

IES 2012 will be remembered as one of the outstanding business events of the year. The workshops were amazing, the exhibit area was vibrant and the program could not have been planned better.

Your awards presentation this year took on a more personal note for me. Clementine Msengi while in college at UNI frequently visited my office when I served at the Executive Director of the City of Waterloo Human Rights Commission. We discuss many details of the Bright Move Network as she was developing the project.

On behalf of the Iowa Department of Transportation I extend our congratulations on another success Summit and we wish you well in the future.

Walter Reed, Jr., PHRW
Civil Rights Coordinator and
Team Leader
Iowa Department of Transportation

Pues me pareció un evento muy positivo e informativo sobre como los negocios inmigrantes están teniendo éxito y teniendo un impacto en la economía del estado de Iowa y también en todo el país

Omar Flores
Latin Global Products Corp Inc.

(English Translation:
IES is a very positive and informative event about how the immigrant business are succeeding and impacting Iowa's and The US' economy.)